

2022 A YEAR IN REVIEW

SPECIAL PUBLICATION:

CORPORATE
RESPONSIBILITY
COMMUNITY REPORT

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## **MESSAGE FROM** THE PRESIDENT & CEO

Qualico's path to being Western Canada's largest integrated real estate company relies on our ability to continue to invest in the future growth of markets where we do business, leverage the knowledge of our 70-year history and maintain our proven track record of strengthening, learning, and growing each and

Looking back on some accomplishments over the past year, I am proud of the effort and work our whole team has put into leveraging our strengths as a company. This strength has allowed us to take vital steps in mitigating labour and supply chain challenges that got us through difficult market conditions. We've also seen some significant business achievements over the past year. In Canada, we completed some of the largest leasing deals in Qualico's history and our building material and supply companies had another record year in work volume. In the US, we made great strides towards growing our homebuilder operations in both the Austin and Dallas marketplaces.

As we head into 2023, we expect to face further market headwinds with current financial challenges that we need to plan for. There are short-term decisions and adaptations that are required, but Qualico is respected for its commitment to the long game. Back in the 1950s, Qualico operated as a volume builder that provided homes at prices to meet the



market. Today, things look a little different, but we are committed to adapting by reviewing products, such as home designs, inventory programs and lot sizes, to meet the demands of today's housing market. On a different but related wavelength, we are bolstering our efforts in managing waste production through efficient building practices, waste diversion strategies and new waste reduction programs both with our suppliers and on our building sites.

For our employees at Qualico, I care deeply about fostering a strong culture of employee engagement and investing in our people and in the bench strength of our team. The leaders in our company are committed to listening to the input and feedback of our employees to deliver programs and a work culture that ensures we all contribute to building a better place to work.

Through broader corporate responsibility initiatives, we are continuing to invest in critical community programs and services to support the post-pandemic recovery in many of our cities. This includes the health and safety of our cities' most vulnerable and the broader vitality of our cities.

All of this gives Qualico the confidence to enter 2023 with a purpose and confidence that is more than a new tagline, it's our life's work: Helping Build Better Cities.

Sincerely,





Kevin Van

## INTEGRATED REAL ESTATE MODEL

#### SINGLE-FAMILY HOMES -























#### **PROPERTIES** -





#### **SUPPLY CHAIN AND SERVICES -**





























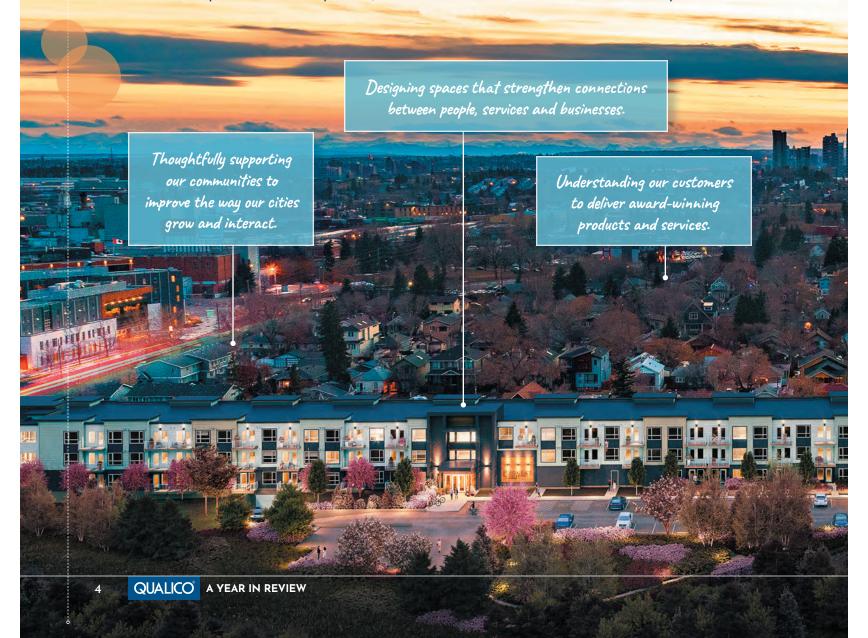




# BUILDINGB

## **OUR PURPOSE**

As a private company, we find ourselves building on the most public stage in the world: our cities. We understand that better cities are the result of a highly collaborative effort across government, public and private business, and social causes. On every block, every street and every lot, we have the chance to help build a better city. For us, that is the best reason to come to work each day.





Investing in the big picture with an inventive spirit that is open to change.

Building a legacy that future generations are proud to continue.

Bringing longevity and sustainability for our cities' built spaces.

### **HISTORICAL HIGHLIGHTS**

#### **— 1951**

Quality Construction Company Ltd. is incorporated

#### **195**4

Qualico expands into the Calgary market

#### **— 195**

Qualico expands into the Edmonton market

#### **1957**

Rancho Realty is formed to deliver a new way of selling homes

#### 1969

Qualico Winnipeg introduces condominium living to the Prairies

#### **- 197**

Qualico enters the Vancouver market

#### 1990

The StreetSide Developments brand name is introduced for the first time

#### 2004

Qualico enters the Austin, Texas market

#### **- 200**

Rancho Management Services hits the top 10 in Canada for the total square footage of condos managed

#### 2011

EPCOR Tower is completed in downtown Edmonton, a joint-venture project that is Qualico's largest and tallest office tower

#### 2013

By 2013, Qualico establishes business units in both Regina and Saskatoon

#### 2017

Qualico enters the Dallas-Fort Worth, Texas market

#### 2019

Qualico opens its largest contractor store with Star Building Materials in Winnipeg





## SINGLE-FAMILY HOMES

Qualico has built single-family homes since 1951. Today, Qualico offers housing alternatives to fit every stage of life and every budget—from entry-level models to luxury residences—in all regions it does business.

In every design, decades of experience and innovation are evident in the quality of materials and workmanship, the trend-setting design features, and the energy-efficient materials and technologies that are so important in challenging climates.

























## STERLING HOMES EDMONTON COMMITS TO

## SUSTAINABILITY WITH BUILT GREEN CERTIFICATION

**EDMONTON, AB** – Sterling Homes Edmonton has become a BUILT GREEN certified homebuilder, earning recognition for building more sustainable, more affordable, and healthier homes. The builder has earned the certification on one home so far, receiving the Platinum level—BUILT GREEN's highest certification.

The home that earned Sterling Homes Edmonton its first BUILT GREEN certification is 20% more energy efficient than a typical home and uses 87 GJ/year compared to the 118 GJ/year used by the program's reference house.

BUILT GREEN is a national industry-driven nonprofit organization that works with residential builders who are interested in responsible sustainability practices. It offers a variety of programs and learning opportunities, as well as third-party certification that verifies the energy performance and green features integrated into a home.

Sterling Homes Edmonton plans to apply for certification on all front attached and rear attached garage homes in the near future.



**BuiltGreen** 





## **KENSINGTON HOMES CELEBRATES 50TH ANNIVERSARY IN 2022**



WINNIPEG, MB - Kensington Homes celebrated the deep roots it has grown in Manitoba's homebuilding industry as the business unit marked 50 years of serving homebuyers in the province.

Celebrations began during the Spring Parade of Homes, where people saw the anniversary logo in Kensington Homes' showhomes. Other celebratory activities included showcasing homeowner stories and photos on the company's blog, as well as sharing archived images and home plans on social media. Some of the stories shared were of homeowners who have been repeat customers over the years, which highlighted the team's focus in 2022-customer retention and rewarding existing customers.

Giveaways and promotions for existing homeowners were also part of the anniversary fun, and

Kensington Homes employees had access to promotional gear like shirts and jackets that featured the special 50th anniversary logo to help them celebrate the company's major milestone.



## FOXRIDGE HOMES BC USES DRONES TO **BRING HOME INSPECTIONS** TO THE NEXT LEVEL

**VANCOUVER, BC** - Foxridge Homes BC has reimagined how they complete home inspections, making the process safer and more efficient with the use of drones.

The innovative method means orientation specialists can safely look for any issues with roofing shingles, fascia board joints, roofing vents, and pipe flashing from the ground. Deficiencies that have been uncovered can be communicated to site staff to ensure the issues are resolved before a customer moves into their new home.

Since implementing drone inspections on all new homes in February, Foxridge Homes BC has used the inspection method on dozens of homes.

At Foxridge Homes, the safety of staff is the number one priority, closely followed by customer satisfaction. Anything the homebuilder can do to streamline, improve processes, or make it safer for staff to do their jobs is on the table. Newer technologies can always be incorporated into a process and the use of drone inspections is a great example of this.





### **PACESETTER HOMES TEXAS SEES**

## MILESTONES AND RECOGNITION IN 2022

#### AUSTIN AND DALLAS-FORT WORTH, TX -

Pacesetter Homes Texas earned its highest ranking so far on Builder Magazine's Builder 100 list, which highlights US homebuilders with the highest number of closings each year.

The homebuilder climbed to 76th on 2022's list, six spots higher than last year, with 844 closings in 2021. Pacesetter Homes Texas officially made the list for the first time in 2017 at #91 and has continued to make its way up the rankings each year.

As well, Pacesetter Homes Dallas-Fort Worth (DFW) reached an impressive milestone in 2022, marking 500 closings since the business unit opened in 2018. Often known as a possession, a closing occurs when a home is delivered to the purchaser and the title is transferred.

This milestone is significant when looking at Pacesetter Homes DFW's growth over the past several years in a market that has, at times, presented some unique challenges.









## PACESETTER HOMES SASKATCHEWAN TAKES HOME SECOND ENVIRONMENTAL

## LEADERSHIP AWARD

**REGINA, SK** - Pacesetter Homes Saskatchewan solidified its reputation for building energy-efficient homes by winning the Environmental Leadership Award (20+ homes), presented by the Regina Home Builders' Association.

This latest win marks the second consecutive time the homebuilder has won the award. While Pacesetter Homes Saskatchewan designs and constructs homes to be over 20% better than the current building code on average, the home that won the 2022 award was built to be 40% more efficient compared to the code standards.

This incremental increase is intended to work towards the Canadian climate change action plan, which calls for net-zero home code requirements, and Pacesetter Homes Saskatchewan plans to build more net-zero ready homes in the near future as part of that goal. This is also driven by energy efficiency being a more frequent consideration that homebuyers are weighing in the province.





#### **BROADVIEW HOMES CALGARY**

## **ELEVATES HOMEOWNER EXPERIENCE WITH CUSTOM ART**

CALGARY, AB - Broadview Homes Calgary is taking an innovative approach to add fresh pops of colour to its showhomes and provide a special gift to homebuyers with custom art by talented local artists.

The company's art initiative started in 2017 and today involves local abstract multimedia artist Michelle Kruger, who has created an exclusive series of paintings as gifts for Harmony homeowners. Homebuyers in the community can choose their gift from pieces hanging in the Harmony showhome or

from the 20 other works in the series, and this includes a private art hanging with Michelle in their homes.

Another art initiative involves local artist Tresa Gibson, who has created six pieces for showhomes in other communities Broadview Homes Calgary builds in-one piece for each showhome-and much of the colour palettes she uses are based on some of the selections Broadview's designers have made for the showhomes.











## FOXRIDGE HOMES BC TAKES HOME MULTIPLE AWARDS IN 2022

VANCOUVER, BC - Foxridge Homes BC was recognized for excellence in the homebuilding industry, winning three awards at the 30th annual Georgie Awards. Recognizing the best homebuilders in the province by the Canadian Home Builders' Association - BC Region, award winners are selected by a panel of industry judges.

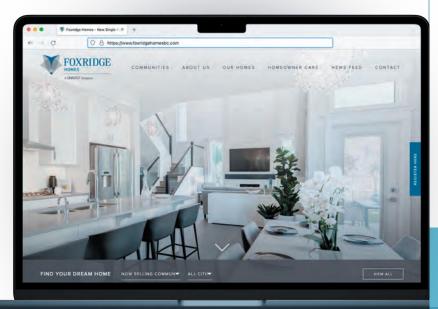
With a total of seven nominations, Foxridge Homes BC earned awards in three categories: The Westbrooke at the Willoughby community in Langley, Edgestone's Glenmore Showhome in Surrey's Grandview Heights neighbourhood, and Foxridge Homes BC's new corporate website.

Foxridge Homes BC was also awarded a coveted Avid Benchmark Award in 2022 for providing exceptional customer service to homebuyers in the Metro Vancouver region in 2021. That recognition is awarded to North American homebuilders who score in the top 25th percentile in customer satisfaction, based on industry-recognized customer experience surveys tallied across Canada and the US.









#### PACESETTER HOMES EDMONTON

## **WINS 2022 CHBA AWARD** FOR HOME SALES

EDMONTON, AB - Edmonton's homebuilder industry gathered for this year's Canadian Home Builders' Association Awards of Excellence in Housing Gala. The event was held in person for the first time in over two years due to the pandemic.

Pacesetter Homes won for the Most Home Sales in the Greater Edmonton area, a new award handed out for the first time this year by CHBA Edmonton. The award recognizes the hard work, experience, and dedication of the sales team, as well as every employee and contractor working to position Pacesetter Homes as the builder of choice for the Edmonton market.



In a year with pandemic restrictions, shifting consumer preferences, supply chain disruptions, and price fluctuations, homebuilders have had to contend with constant change in the market. The team's willingness to embrace and adapt to change was a reason for their high level of success.

The Vienna

### **BROADVIEW HOMES WINNIPEG'S**

## **TURNKEY PROGRAM OFFERS AFFORDABILITY** AND SPEEDY POSSESSIONS

WINNIPEG, MB - Broadview Homes Winnipeg is implementing a quick-possession program that allows for expedited delivery of a set inventory of homes. This turnkey program aims to have a targeted number of homes to deliver to the market-30 homes with anticipated delivery in 2023.

All of the quick-possession homes will be duplexes, which will add to the affordability factor and economies of scale for construction speed, pricing of materials and trades. The program will also aim to provide guaranteed possession dates for buyers.

Broadview Homes Winnipeg will have a dedicated in-house team for the production coordination of the homes and will be introducing

brand-new suppliers to the mix specifically for these builds. The builder's marketing team has also been working on how to package and present these quick-possession homes to customers. This innovative program is a great example

of solving a business challenge and capitalizing on a business opportunity.





### STERLING HOMES CALGARY

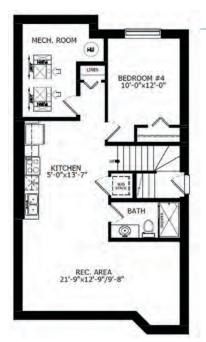
## LAUNCHES PREPLANNED LEGAL BASEMENT SUITES

CALGARY, AB - Sterling Homes
Calgary is now offering preplanned
legal basement suites as part of its
product options to meet customer
needs for separate living spaces
for multi-generational families,
investment income options, and
increased affordability when it
comes to homeownership.

Preplanned basement suites allow homeowners to have tenant occupants in the basement, which can add some additional income for them. The preplanned aspect also means that homeowners and Sterling Homes Calgary are on the same page from the beginning to avoid costly changes and delays.

Developing the preplanned basement suites involved collaborating with Qualico business units WM Schmidt for the plumbing and mechanical aspects, as well as Empire Drywall for the drywalling and sealing aspects, and design consultation.

Sterling Homes Calgary will be delivering a number of spec homes with rough-in product and full suites, which will hit the market in spring 2023.







# RECEIVES COR® SAFETY CERTIFICATION

**WINNIPEG, MB** - Award-winning homebuilder Foxridge Homes Winnipeg is the latest Qualico Company to earn COR® certification, Canada's leading construction safety and workplace health accreditation. The process to receive COR certification took just over one year to complete.

The achievement reflects both Qualico and Foxridge Homes' leadership in promoting a safe work environment for employees and trades partners, and reinforces a proven safety framework already embedded in the company's culture.

Accredited by the Canadian Federation of Construction Safety Associations, COR is the most rigorous construction

safety and health accreditation program of its kind in Canada. Its objective is to foster safer construction practices with the aim of preventing the human and financial toll of workplace incidents and injuries.





**MULTI-FAMILY HOMES** 



## **MULTI-FAMILY HOMES**

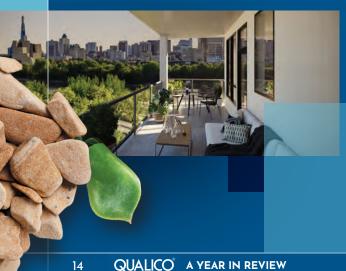
Qualico's multi-family projects in Canada operate under the StreetSide Developments brand.

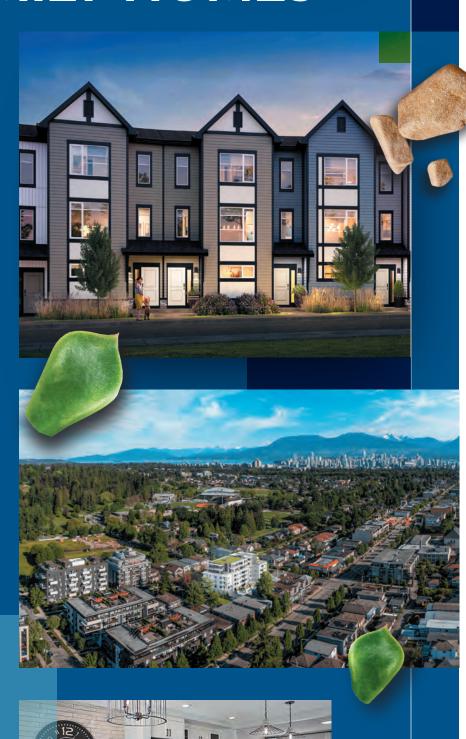
Qualico has earned a reputation for market leadership. Qualico's multifamily projects are built on this legacy.

Our multi-family vertical builds apartment-style, townhomestyle, detached-home, and luxury condominiums throughout Western Canada.

With projects that range from innovative urban developments to historic retrofits to lifestyle communities, we provide a range of solutions for homeownership. With a focus on quality, value, energy-efficiency, and service, we are passionate about building lasting relationships with our customers and our suppliers.











**EDMONTON, AB** – StreetSide Developments Edmonton is bringing Nordic-inspired urban flats to Edmonton's West Secord community that offer impressive price points and architectural styles that stand out from other homes on offer. The flats feature a unique and cool 'walk-up flats' concept in three buildings with 24 units each.

Studio, one-bedroom, and two-bedroom units are available, with some of the units coming in at under 500 sq. ft. and prices starting at just \$125,000. The goal was to keep costs low to fill a gap in the market for buyers looking for the perfect combination of quality and affordability.

To keep condo fees down for homeowners, each unit is metered for its own power, heat, and gas and each has its own self-contained HVAC unit, so the only utility owners share is water.



#### STREETSIDE DEVELOPMENTS BC'S

## MIXED-USE DEVELOPMENT TO SOAR ABOVE SURREY'S CITY CENTRE

**SURREY, BC** – Juno, StreetSide Developments BC's first mixed-use high-rise, is set to break ground on the outer edge of Surrey's newly established Business District, creating exciting new housing options for residents of Metro Vancouver's fastest-growing municipality.

Towering 33 storeys above Surrey's skyline once completed, Juno will offer 341 spacious condominiums with a variety of floorplans including one-bedroom to three-bedroom suites, studio units, and a new smart lock-off option that opens a host of lifestyle and rental possibilities for new condo buyers.

a kids' gaming area, a rooftop lounge, a family lounge, a theatre room, co-working space, a wellness centre, and six levels of underground parking. The building's location also allows for convenient access to public transit, as well as schools, parks, a hospital, shopping, and restaurants.

Presales are planned to start mid-2023 followed by construction.

Amenities will include

beautifully landscaped outdoor

gathering areas, a playground,







#### **MULTI-FAMILY HOMES**

2022 HIGHLIGHTS AND ACCOMPLISHMENTS



## **BEGINS FINAL PHASE OF EVANSTON PARK**

CALGARY, AB - StreetSide Developments Calgary has started construction and presales for Evanston Park's fourth and final phase. adding 79 modern saltbox-style townhomes to the well-established Evanston community in Northwest Calgary.

Marking the final stage of a multi-phased project nearly a decade in the making, the new homes will be ready for occupancy in summer 2023 and offer affordable contemporary living with all the amenities and conveniences of a fully established neighbourhood.

The three-level walk-up townhomes will offer a variety of three-bedroom to four-bedroom floorplans ranging from 1,165 to 1,572 sq. ft. Once completed, the project will add 13 new multi-family buildings and bring the total number of townhome units in Evanston Park to 238.

Unlike with the previous three phases at Evanston Park, StreetSide Developments opted for larger floorplans this time around to appeal to families needing plenty of space, but for whom the affordability of a single-family home may be out of reach.





## **OAK+ASH CONDOS** SEE HIGH DEMAND

WINNIPEG, MB - StreetSide Developments Winnipeg's Oak + Ash bungalow condominium development is officially sold out, with the first possessions having taken place in October 2022. The 23-unit development is located along the west edge of the city in The Oaks community.

Oak + Ash stands out as an in-demand product because bungalow condos are currently not widely available in Winnipeg and tend to be very appealing for the city's aging demographic. StreetSide Developments Winnipeg wanted to offer the most appropriate style of bungalows and find the right balance for an easy option to transition to condo living from a larger home. With this in mind, the builder landed on a single-detached with double garage offering.

Oak + Ash offered the chance for homebuyers to customize their finishes and select upgrades pre-construction. The development's location is also appealing, being in a more natural setting, yet close to many amenities.



Oak + Ask

ESTATES









### STREETSIDE DEVELOPMENTS BC

## BEGINS WORK ON NATURE PRESERVE IN SURREY

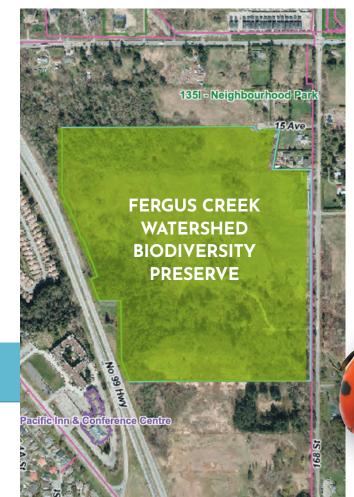
**SURREY, BC** – StreetSide Developments BC is helping to build a portion of the new 67-acre Fergus Creek Watershed Biodiversity Preserve in South Surrey to restore a vital piece of natural habitat and provide a walkable sanctuary and source of inspiration for residents in the area.

The new park—set to open in 2024—will be located within walking distance of The Boroughs, StreetSide Developments' newest project in South Surrey. A network of pathways will lead to the preserve, giving residents and visitors alike an opportunity to learn about the history and ecological importance of the area, or simply take in the site's pristine natural beauty.

StreetSide Developments is contributing a portion of the landscaping, native planting, and construction work for the site, including a new walking path that allows residents to explore the area while protecting the delicate natural ecosystem surrounding it.









### STREETSIDE DEVELOPMENTS BC ANNOUNCES

## NEW CONDO DEVELOPMENT, BAILEY, COMING TO VANCOUVER

VANCOUVER. BC - StreetSide Developments BC has announced that a new six-storey condominium project called Bailey is slated for construction in Vancouver's bustling Little Mountain community.

The project marks the multi-family homebuilder's first major foray into the Vancouver market.

The new 61-unit low-rise development will feature floorplans that range from studios to threebedroom + flex homes, ranging in size from 452 to 1,098 sq. ft. The three-bedroom + flex home units will allow residents to convert a large integrated storage area into a den or walk-in pantry.

A range of amenities will be included in the development, including eco-friendly ones such as electric bicycle charging ports and EV-ready parking spaces. With Bailey, the builder is also hoping to achieve one of the highest energy-efficient targets possible.

Presales for Bailey will begin in early 2023, with construction expected to begin later in the year.



### STREETSIDE DEVELOPMENTS EARNS

## **MULTIPLE HONOURS AT EDMONTON'S HOMEBUILDER AWARDS**

**EDMONTON**, AB - StreetSide Developments Edmonton took home three awards at the 2022 Canadian Home Builders' Association Awards of Excellence in Housing Gala. The builder was honoured with Awards of Excellence for Best Multi-Family home across three different categories: Best Multi-Family under \$250,000, Best Multi-Family \$300,000 to \$350,000, and Best Multi-Family \$350,000 to \$400,000.

The Abbey, The Fremont, and The Virginia, all townhome models built by StreetSide Developments, were each recognized for the unique use of the modern farmhouse design theme. The concept has proven to be extremely popular with first-time homebuyers looking for affordable alternatives to a single-family home.

The freehold townhomes are designed to offer many of the same comforts as single-family homes, with features like attached garages, dens, fireplaces, bar options, and outdoor living space.

StreetSide Developments' focus on the customer, with research, testing, and feedback built into their development process, has been a key to its success.



Canadian Home Builders'





#### STREETSIDE DEVELOPMENTS WINNIPEG

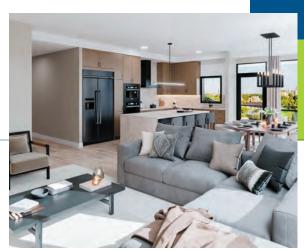
## SETS PRE-SALE RECORD WITH LUXURY CONDO PROJECT

**WINNIPEG, MB** - StreetSide Developments Winnipeg has set the record for presales for any apartment-style condominium project for the business unit to date with its Vue Taché project, situated in a prime location in Winnipeg's North St. Boniface neighbourhood. The project is StreetSide Developments' fifth apartment-style condominium development in the area.

Over 90% of the project's 87 units have already sold and possessions are expected to start in summer 2023. Once completed, the seven-storey, luxury concrete building will offer one- to three-bedroom condominiums ranging from 786 to 1,868 sq. ft.

For the Vue Taché project, the StreetSide Developments Winnipeg team addressed new market demands, including features such as large-spanning windows and expansive kitchen layouts, to provide customers a new level of luxury in a highly desirable neighbourhood. Considering the high degree of customization and many available upgrades, the project's presale record is impressive in relation to its high-end price point.







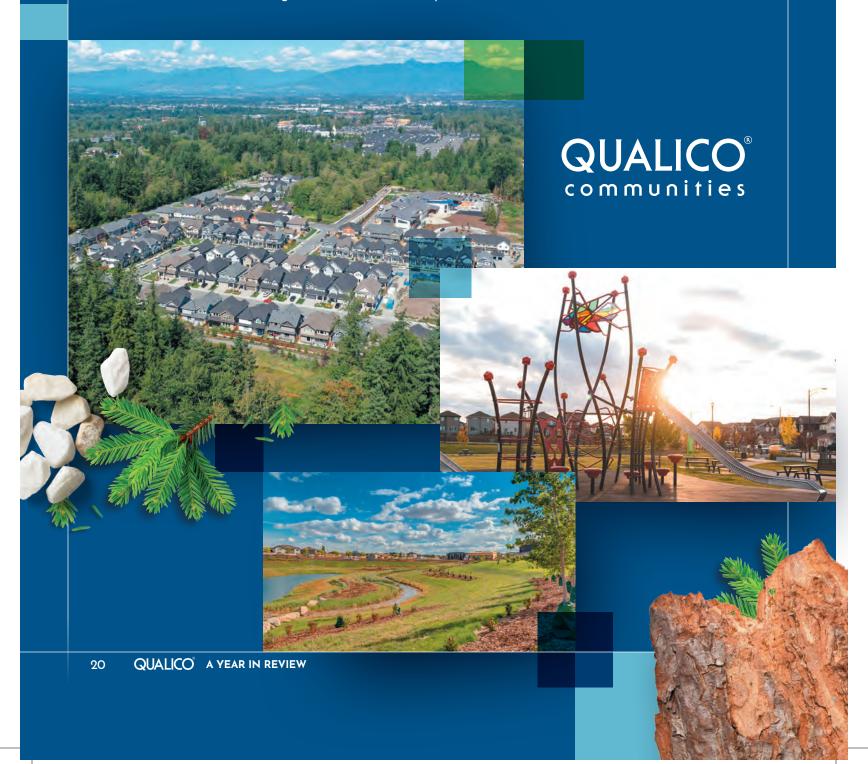






## COMMUNITIES

Qualico Communities is recognized as a leader in the development of award-winning, master-planned communities. These are communities in the truest sense, incorporating not only residential living, but also aesthetic and recreational elements, retail options, office sites, common gathering spaces, pedestrian-friendly paths, and sport facilities. We work with local governments, builder contractors, and residents to create neighbourhoods with homebuyers in mind.



### QUALICO COMMUNITIES CALGARY'S HARMONY

## WINS BEST COMMUNITY FOR FIFTH TIME

**CALGARY, AB** – For the fifth time since opening in 2015, Harmony was awarded the Best Community in the Calgary Region at the 2021 Building Industry Land Development (BILD) Awards. Located in Rocky View County, on the western edge of the city, the 1,753-acre development is the largest community housing project ever undertaken by Qualico Communities Calgary.

Featuring the best in lake-style living, innovative amenities, sophisticated housing options, and wellplanned connectivity, Harmony is raising the bar in Alberta for new developments that focus on lifestyle and the community experience. With two large freshwater lakes, sand beaches, a world-class golf course, 25 km of trails, parks, and entertainment, the community offers residents an extraordinary wealth of things to do and experience.

Other amenities will include a Village Centre—with shops, restaurants, and a wellness spa—as well as a new school. Once fully built, the community will be home to 10,000 to 12,000 residents.







### QUALICO COMMUNITIES WINNIPEG HOSTS

## **COMMUNITY TOUR FOR NEW DEVELOPMENT, BISON RUN**

WINNIPEG, MB - Qualico Communities Winnipeg has started work on servicing for Phase 2 of its Bison Run community, located in southwest Winnipeg's Waverley West neighbourhood, one of Winnipeg's fastest growing areas.

A community tour event to mark the start of Phase 2 took place on Oct. 20, 2022, with city councillor Janice Lukes in attendance, along with Bryan Ward, Vice-President, Qualico Communities Winnipeg and David Eggerman, Regional Vice-President, Manitoba & Saskatchewan.

Servicing for Phase 1 of the project has been completed, and that phase will include a mix of custom and premium single-family homes, as well as multi-family buildings. There will also be some commercial development in Phase 1, as well as a school site.

The first showhomes in the community opened in the winter of 2022, with all nine being open for the Spring Parade of Homes in February 2023.





### QUALICO COMMUNITIES CALGARY

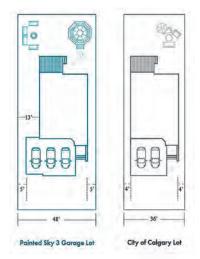
## LAUNCHES NEW COMMUNITY IN LANGDON, PAINTED SKY

CALGARY, AB - In 2022, Qualico Communities Calgary announced the launch of Painted Sky, its newest development in the hamlet of Lanadon. located 20 minutes from Calgary at the east end of Glenmore Trail.

The business unit broke ground on the new community in 2020, which will be built over 266 acres in nine phases. Homebuilders in Painted Sky's Phase 1 began selling to the public in the spring of 2022, and showhomes opened in the fall of 2022.

For the first time, Qualico Communities Calgary included exclusive Qualico homebuilders in Phase 1. This allowed Qualico Communities the ability to offer incentives from Qualico exclusive partners to new homebuyers through its First 30 Incentive Program.

Along with larger lot sizes and diverse home styles, Painted Sky will include great amenities once completed, including 2.8 km of pathways, four playgrounds, six parks, and wetland areas.





LANGDON



## QUALICO CELEBRATES GRAND OPENING OF EDMONTON'S FIRST MAJOR ROADWAY NAMED IN CREE

**EDMONTON, AB** – Qualico Communities Edmonton celebrated National Indigenous Peoples Day with the grand opening of Maskêkosihk Trail, Edmonton's first major roadway to be named in honour of the

Cree First Nations.

The 2-km roadway was renamed in 2016, where Qualico Communities is building two new communities in the Riverview development: The Uplands at Riverview and Rivers Edge. Maskêkosihk is the Cree word meaning the "lands of medicines" or "the people of the lands of medicines," depending on how you say it.

The event began with a Treaty 6 land acknowledgment, a blessing by Cree Elder Marvin Ward, and included performances by the River Cree Drummers and Maskêkosihk Dancers. Dignitaries attending the event included Chief Billy Morin and other leaders from the Enoch Cree Nation, as well as Edmonton Mayor Amarjeet Sohi, Councillor Sarah Hamilton, and many contractors, consultants, and staff who participated in the development project.













## STARTS LOT SERVICING IN NEXT PHASE OF MANOR COMMONS



AUSTIN, TX - Qualico Communities Austin is now servicing lots in Phases 2, 4 and 5 of its Manor Commons development in Manor, Texas, east of the city of Austin.

The Manor Commons development involves a new ownership structure for Qualico Communities Austin, with the business unit partnering with Chesmar Homes to split the lots 50/50, and Qualico acting as development manager.

Phase 1 of the development had already been completed by the previous owner/developer. Phases 2 to 5 of the development will include 276 singlefamily lots, and the development is expected to be completed in early 2024.

Manor Commons is a great example of the work Qualico Communities Austin is doing to expand Qualico's reach in the Austin area and beyond, and create ongoing opportunities for Qualico homebuilders.

#### QUALICO COMMUNITIES BC

## HITS SERVICING PROJECT MILESTONES IN THE BROOKSWOOD **COMMUNITY IN LANGLEY**

LANGLEY, BC - Qualico Communities BC is completing servicing projects for its development in the Brookswood community in Langley, including an extensive 3-km sanitary sewer line that connects to nearby infrastructure and an innovative stormwater detention solution.

The new sanitary sewer line will service the planned 84-lot Qualico Communities BC project in Brookswood, but secondary community and environmental benefits include dozens of existing properties now having the ability to connect into the new sewer infrastructure instead of relying on septic fields.

The completed stormwater detention facility is a result of successful collaboration between Qualico Communities BC, the Township of Langley, and the Province of BC. The ideal location for a stormwater pond was identified to be on a provincially-owned park that the Township of Langley leases from the Province.

The innovative approach saw the Qualico Communities team leverage a natural existing ground depression and creek outlet. By augmenting the natural landscape versus dredging an artificial secondary pond, the stormwater management solution blends naturally into the existing park space and greenways that residents currently use for recreation and walking paths.





## QUALICO COMMUNITIES DALLAS-FORT WORTH SEES GROWTH IN 2022

**DALLAS-FORT WORTH, TX** – Since launching operations in 2021, Qualico Communities Dallas-Fort Worth (DFW) has made considerable headway into one of America's top housing markets.

Through strategic partnerships, a series of land purchases, ongoing land development, and the region's impressive job creation numbers and ability to attract high-income earners from across the US, the DFW business unit is capitalizing on strong demand and record housing starts.







Focusing on strategic land planning, Qualico Communities DFW works with municipal and county governments, as well as professional homebuilders, to develop residential communities that appeal to homebuyers in the area.

In 2022, Qualico Communities DFW initiated development in three master-planned communities, including Nelson Lake in Rockwall, Elevon in Lavon, and La Terra in Celina, with Pacesetter Homes and other builders. Next year, construction is expected to start on at least two more Dallas-area master-planned communities to continue filling the pipeline for years to come.







#### PROPERTIES

2000 HIGHLIGHTS AND ACCOMPLISHMENTS

## **PROPERTIES**

Qualico Properties aligns and consolidates our retail, office, light industrial and residential leasing development and property management of income-producing assets to provide value for our tenants and the community at large.

Qualico's property portfolio is comprised of more than 3.5 million sq. ft. of retail, office, light industrial and residential space across Western Canada and over 5 million sq. ft. of ongoing development.

Rancho property management for third-party condominium properties is one of the largest property management companies in Western Canada.

Qualico's US property assets portfolio includes a combination of long-hold income properties and joint-venture merchant-building projects with locations such as Hercules, Riverside, Carlsbad, and Long Beach, California and Austin, Texas.











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#### **QUALICO PROPERTIES CELEBRATES**

## GROUNDBREAKING OF DOWNTOWN EDMONTON'S STATION LANDS

**EDMONTON, AB** – City and community leaders gathered to mark the beginning of construction of Station Lands, Edmonton's first master-planned community in the city's downtown. The development is expected to attract new businesses and thousands of residents to the downtown core and positively affect Chinatown and the surrounding area.

Qualico Properties, the developer of Station Lands, designed the community to become a transformational space in the heart of Edmonton.







The groundbreaking event began with Treaty 6 acknowledgments made by Elder Clifford Cardinal and a performance by the Chubby Cree Dance Group. Other dignitaries in attendance included Edmonton Mayor Amarjeet Sohi and Edmonton-City Centre MLA David Shepherd.

The project's anticipated opening is in 2024, and once complete, it will provide over 600 residential units, as well as commercial spaces and family-friendly public spaces.



#### QUALICO PROPERTIES TO BUILD

## TWO HIGH-PROFILE DISTRIBUTION **CENTRES IN EDMONTON**

EDMONTON, AB - Qualico Properties will have 630,000 sq. ft. of industrial space under development in Edmonton in 2023 thanks to two upcoming largescale distribution centre projects.

The distribution centres, one for The Brick and the other for Home Depot, represent tremendous growth within Edmonton's light industrial real estate market in recent years and are some of the biggest industrial deals that Edmonton has seen.

Working closely with both retailers to understand their requirements, Qualico Properties was able to provide a tailored response to specifically meet their needs. The business unit utilized expertise from its development, leasing, and property management divisions, which speaks to the strength of its unified approach.



Qualico Properties announced a 50/50 joint venture with The Brick's parent company, Leon's (LFL Group), Canada's largest furniture, appliance, and electronics retailer, to develop a new distribution centre and corporate office for The Brick in Edmonton.

Slated to be completed in 2024, the 500,000-sq.-ft. facility will be built on 28 acres of land in Qualico's North 170 Henday Business Park. It will replace the existing 365,000-sq.-ft. distribution centre.

The Home Depot distribution centre, located in Acheson, is being built on 15 acres and will be a total of 206,600 sq. ft. once completed.







## QUALICO PROPERTIES AND STREETSIDE DEVELOPMENTS BC

## LEVERAGE THEIR STRENGTHS FOR NEW MIXED-USE DEVELOPMENT

**BURNABY, BC** – StreetSide Developments BC and Qualico Properties are teaming up to ensure the success of a new mixed-use development in Burnaby.

Valeo in the Burnaby Heights neighbourhood will be a two-building, five-storey project that, once completed, will have 62 residential strata units, a ground-level retail/commercial component, and office space. The residential component of the project is already sold out and the completion date of the entire project is expected in the fall of 2024.

The commercial side of things is where StreetSide Developments BC and Qualico Properties are collaborating, with Qualico Properties negotiating

the leases with prospective commercial tenants on the ground level of Valeo on behalf of StreetSide Developments. Once the commercial leases are finalized, Properties will hand the commercial component over to StreetSide Developments to manage.



### QUALICO PROPERTIES' NEWEST ASSET WILL BE LEASED FOR THE

## NEW CALGARY REGIONAL OFFICE AND OTHER TENANTS



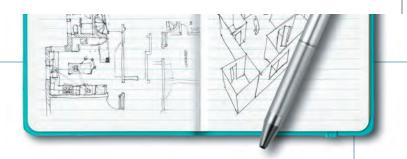
**CALGARY, AB** – Qualico Properties has acquired a three-storey, 98,225-sq.-ft. building in South Calgary's Quarry Park that will serve as the Southern Alberta Region's new main office and as a new asset in the business unit's portfolio that offers leasing potential.

The building is undergoing renovations and multiple Qualico business units will be moving into the top two floors and a small section of the main floor sometime in mid-2023.

Renovation activities are underway, which include plans to lease the main floor to other tenants. Marketing for external tenants has already begun, with tenants anticipated to be moving in by late 2023.

Along with a LEED Certified core and shell, the building also offers underground parking and is in a high-traffic area of Calgary with many desirable amenities nearby.





### QUALICO US JOINT-VENTURE MERCHANT-BUILDING

## PROJECTS SEE GRAND OPENINGS, **NEW STAGES AND UPCOMING STARTS**

Shoreline Gateway, the 35-storey luxury apartment building in Long Beach, California developed via joint-venture partners and Qualico, officially opened spring of 2022. The partners held a grand opening ceremony on Shoreline Gateway's rooftop to celebrate the completion of what is now the tallest building in Long Beach. Along with luxury apartments, Shoreline Gateway features a variety of amenities, community spaces, and approximately 6,500 sq. ft. of commercial space. The building is currently over 80% leased.

Out in Texas, another of Qualico's joint-venture projects is nearing completion. Starlight, a five-storey mixed-use building located in East Austin, is expected to be completed in January 2023 and pre-leasing has begun. Once completed, the building will include 325 apartment units, underground parking, and groundlevel retail and restaurant space.

Two other new joint-venture merchant-building projects Qualico is working on in California are Canyon Bluffs in Riverside, an 88-unit development that will include three-storey garden-style buildings with detached garages and carports. Construction on Canyon Bluffs is expected to start in January 2023. The second project is Sunny Creek in Carlsbad, which will include 212 apartment units. Construction is expected to start in August 2023.



The new-completed second phase of the Hercules Bayfront development between Qualico and joint-venture partners, called The Grand, is currently over 60% leased, and the start of the next phase of the development will be dependent on market conditions. The upcoming 267-unit project will be called The Mint.









# AT EDGEMONT LANDING COMMERCIAL DEVELOPMENT

**EDMONTON, AB** – Qualico Properties' Edgemont Landing commercial development in the Southwest Edmonton Edgemont neighbourhood is bringing in-demand retailers and service providers to residents living in this rapidly growing area.

Three buildings have been completed and leased so far on the 9.8-acre site and Qualico Properties is now in the process of completing a building lease for Sobeys, which will be the anchor tenant for Edgemont Landing. Once that has been completed, construction of the remaining five buildings will commence in spring of 2023, and the goal is to have the remaining buildings fully leased within a year.



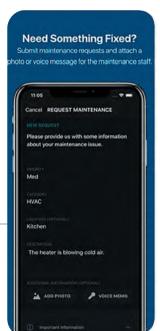
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With over 91,000 sq. ft. of commercial space at full build-out, Edgemont Landing is set to provide convenient and attractive options for shopping, health, and dining needs to the residents of Edgemont and the nearby community of The Hamptons.

### **RANCHO WINNIPEG IMPLEMENTS**

## NEW TENANT PORTAL SYSTEM TO INCREASE EFFICIENCY AND ACCESSIBILITY





**WINNIPEG, MB** - Rancho Winnipeg has implemented a new tenant portal system called RentCafe that will help the team handle online applications and manage potential and long-term tenants more efficiently.

The three-point portal system is an extension of the Yardi Property Management System that the Rancho Winnipeg team currently uses and includes a Prospect Portal, a Resident Portal, and a Master/Main Portal that hosts a marketing platform called RentCafe.

RentCafe's Prospect Portal helps Rancho Winnipeg attract prospective tenants and convert them into applicants faster, dramatically reducing the time required to bring on new tenants. The Resident Portal can be accessed through a mobile app and allows current tenants to manage their information, make requests, and make payments more conveniently. It's also an efficient way for Rancho Winnipeg to communicate with many tenants at once.

Additionally, RentCafe helps Rancho Winnipeg advertise Rancho properties on multiple rental marketing websites.



**BUILDING MATERIALS SUPPLIES & SERVICES** 

2022 HIGHLIGHTS AND ACCOMPLISHMENTS

## **BUILDING MATERIALS SUPPLIES & SERVICES**

Under the building materials supplies and services business vertical, companies have been creating exceptional value for Qualico, as well as for other builders, contractors, and retail customers, for decades. Our integrated offering of services and products includes building materials, plumbing, heating, drywall installation, flooring, insurance brokerage, and concrete products and services.



































### THE FLOOR SHOW BECOMES FIRST CANADIAN

## PARTNER OF TARKETT'S PREMIERE FLOORING RECYCLING PROGRAM

**WINNIPEG, MB** – The Floor Show has established a partnership with Paris-based world leader in flooring and sports surface solutions, Tarkett, becoming one of the first of Tarkett's recycling allies in its premiere flooring recycling program called ReStart.

Through the ReStart program, excess flooring that is not used at the end of a build is returned to Tarkett's facilities and turned into high-quality raw material to produce brand new flooring. The program also prevents cut-offs from ending up in the landfill or incinerator. The Floor Show carries a wide variety of Tarkett products, making them an ideal partner for the program. The program also fits well with Qualico's goal of building sustainably.

As an example of the recycling potential, The Floor Show participated in a project at the Selkirk Regional Health Centre in Manitoba that recycled 6,978 lbs of Tarkett product offcuts from the install process. On three projects since 2018, The Floor Show has collected and recycled 22,000 lbs of flooring through Tarkett's ReStart program.













### **EMPIRE DRYWALL**

## TAKES ON MAJOR JUSTICE CENTRE PROJECT IN RED DEER, AB

RED DEER, AB - Empire Drywall is working on the new \$207-million Red Deer Justice Centre located in the city's downtown, which will replace the older courthouse that is currently at capacity. Empire Drywall has taken on more scopes than any other trades involved in the project, including exterior framing and sheathing, wood backing install, interior framing, insulation, drywall, and taping.

Once completed, the Justice Centre will be 312,000 sq. ft. and nine storeys with 18-ft. ceilings per storey, making it closer in size to a standard 18-storey building. It will feature 12 courtrooms, with room for future expansion to 16 courtrooms.

The project is Empire Drywall's third-largest in its more than 50-year history, its largest since 2020, and its only project in Red Deer. Despite facing many labour, supply, and cost challenges related to the pandemic, the large team of about 85 workers is keeping things on track for timely completion.



### QUALICO ATTENDS GRAND OPENING

## **EVENT FOR DONATED BUILDING AT OAK** HAMMOCK MARSH

WINNIPEG, MB - The official grand opening of the Willow Retreat at Ducks Unlimited Canada's Harry J. Enns Wetland Discovery Centre took place in July at the Centre's Oak Hammock Marsh location.

The Willow Retreat is a modified ready-tomove home built by Star Ready To Move Homes Winnipeg and donated by Qualico as a gift-in-kind donation worth nearly \$250,000. The building will be used for a variety of activities, including yearround educational programming for youth, specialty group workshops, as well as private functions, meetings, and gatherings.

the ready-to-move home to make it more suitable for the site included building the roof truss system so it was solar panel ready, not using glass panels on the deck to protect the birds, and coming up with exterior colours that would blend in with the surrounding area.







### STAR BUILDING MATERIALS CALGARY'S

# WALL PANELING BUSINESS OFFERS EFFICIENCY AND WASTE MANAGEMENT BENEFITS

**CALGARY, AB** – Star Building Materials Calgary has acquired wall paneling equipment that not only helps diversify the business unit's offerings, but has also led to waste management, efficiency, and cost-effectiveness benefits.

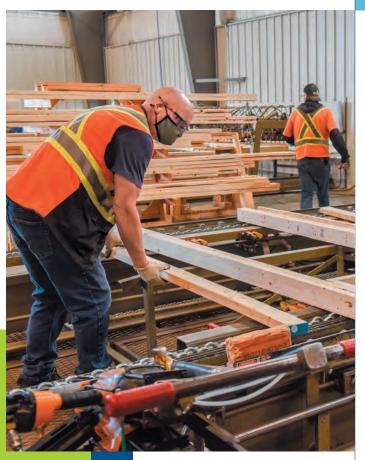
Part of the appeal of using panels is the efficiency involved. Unlike lumber, which may end up being moved to various jobsites or used for unintended purposes, panels are made and shipped out to the jobsite, where they are used for a specific purpose.

Since the panels are delivered to the jobsite already completed, there's less risk of material waste, less mess on the jobsite, and a cost savings related to faster and more efficient builds. Cleaner jobsites also reflect well on the builder, both during and after construction.

Star Building Materials Calgary plans to continue to expand its client base for the wall paneling business, both in the single-family and multi-family arenas.











#### STAR BUILDING MATERIALS WINNIPEG

## FINDS REVENUE IN SUSTAINABILITY

WINNIPEG, MB - In the residential construction market, the price of lumber directly impacts the cost of building and purchasing a new home. For major lumber and construction material suppliers like Star Building Materials, keeping costs down requires innovation and making the most of valuable resources.

To cut costs and prevent any culled wood and by-products from entering a landfill, Star Building Materials tries to repurpose virtually every grain of discarded wood, selling it at discounted prices to certain customers. The tiniest scraps are even sold for use as biofuels, or in some cases, ground into sawdust and sold. Any leftover wood in the yard at the end of the month is sold as firewood.

To minimize the volume of scrap, Star Building Materials uses a sophisticated automated saw from MiTek that makes precise cuts while maximizing each lift of wood to produce the least amount of waste possible.





**DESIGNO DONATIONS ASSIST LOCAL CHARITIES** 

AND KEEP FURNISHINGS OUT OF WINNIPEG LANDFILL

WINNIPEG, MB - While centralizing its warehouse last year, designQ Winnipeg sorted through showhome staging items it no longer needed and donated eight truckloads of those items to four local non-profit organizations that could benefit from them

The charities included Resource Assistance for Youth (RAY), women and children's shelter Willow Place, Hockey Helps the Homeless, and Habitat for Humanity. Furniture, beds, lamps, linens, bedding, and small home accessories were donated to the charities, with

bedding and small accessories sent to Willow Place, and larger furnishings and accessories sent to the other organizations.

These donations align with Qualico's commitment to corporate responsibility, and giving the unneeded items a new life also ensures there is less waste ending up in landfills while supporting the important work of local non-profit organizations that provide resources to individuals in need





#### **BP CONCRETE TACKLES**

### **MAJOR PROJECTS IN 2022**

**WINNIPEG & ST. ANDREWS, MB** – Building Products & Concrete Supply (BP Concrete) worked on two major projects in 2022 that showcased their scale, scope and expertise in their field.

The 22-storey Wawanesa Tower in downtown Winnipeg required 33 different concrete mixes for different parts of the structure to accommodate requirements such as freeze/thaw cycles in the underground parkade, decreased setting time and increased turnaround for slabs, sulphate-resistance for concrete in the ground, and increased strength and a smaller footprint for columns.

BP Concrete also builds sustainability into all of its mix designs. In its own lab, the company performs 10 to 12 tests per day on all concrete to ensure strengths are being met and strength requirements

aren't exceeded. If they are, decreasing the cement content can reduce the carbon footprint and the usage of cement.

The BP Concrete team was also hard at work on the lock and dam upgrade in St. Andrews, Manitoba this year—a project that will make the well-used route through the town safer and more efficient. This federal project has required meticulous strategic planning to ensure that interruption to the bridge's use is kept to a minimum during construction; tighter engineering specifications, rules, and mix parameters; as well as exacting temperature specifications for the concrete itself.

The concrete mix used in this project includes fly ash, a powdered coal byproduct, which produces better strength-producing properties and increases the sulphate resistance throughout the mix. This can help with longer-term performance. Fly ash also has environmental benefits because it's a recycled product that can replace a certain percentage of the cement, helping to reduce greenhouse gas emissions.

Both the Wawanesa Tower building and St. Andrews lock and dam upgrade projects are slated for completion in 2023.





# WORKPLACE & COMMUNITY IMPACT

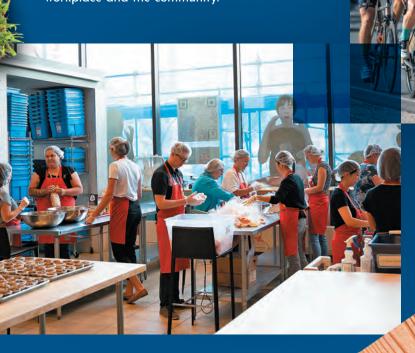
Qualico is a purpose-driven company that is committed to helping build better cities through a commitment to the pillars of corporate responsibility. As a company, we have a responsibility to give back to the communities that we operate in. In doing so, Qualico aids foundational community organizations to further improve their communities.

In the office, Qualico is always looking at new and progressive ways to build a better workplace. We want all our employees to feel safe, respected and heard so that they can be proud to work at Qualico.

Whether it's donating money, volunteering time to help or enhancing employee initiatives, Qualico is ensuring it makes an impact in the workplace and the community.











#### PACESETTER HOMES DFW BUILDS HOME FOR

# VETERAN AND FAMILY THROUGH OPERATION FINALLY HOME

**DALLAS-FORT WORTH, TX** – Pacesetter Homes DFW proudly presented a newly completed mortgage-free, custom-built home to a veteran and his family in July as part of Operation Finally Home, which provides homes and home modifications to wounded, ill, and injured veterans, first responders, and their families.

U.S. Army Staff Sergeant Daniel Holt was selected as the recipient of the Pacesetter home, along with his wife and two teenage daughters. Daniel served almost 16 years in the military, including four combat deployments—three times in Iraq and once in Afghanistan. During his time in deployment, he injured his back and experienced numerous traumatic events, including multiple IED attacks. As a result, he has mobility issues, PTSD, and tinnitus.

In addition to building the home, Pacesetter Homes DFW employees were also involved in the ground breaking ceremony, a 'notes of love' ceremony (writing well wishes, quotes, and verses on the frame structure), donation of sundries, and the dedication ceremony.











## RECOGNIZING EMPLOYEES WHO ARE THE NEXT GENERATION OF TRAILBLAZERS AT QUALICO

Coinciding with International Women's Day 2022, Qualico launched the Katherine Friesen Trailblazers campaign, which recognized the next generation of trailblazers at Qualico. The inspiration for this series was rooted in Qualico's commitment to corporate responsibility and its impact area of gender equality. It also honoured the legacy of Katherine Friesen, one of the founders of Qualico and Rancho.

On International Women's Day in 2021, Qualico announced that Katherine Friesen had been named one of Nellie McCluna's Trailblazers. She was one of 150 women in Manitoba recognized during the province's 150th birthday celebrations.

Trailblazers take a new or less-travelled path and by forging their way, the pathway behind them is easier for those who follow. There is an inherent sense of courage and conviction in trailblazers.

Trailblazers from across Qualico's regions and business units were featured in this special series throughout the month of March.





#### QUALICO DONATION SUPPORTS EXPANSION

### OF CHILD ADVOCACY **CENTRE FOR VICTIMS** OF CHILD ABUSE



WINNIPEG, MB - Qualico announced its support of Toba Centre for Children and Youth through a major gift donation towards the WE WILL capital campaign that consists of both funds and gift-in-kind materials, with the total donation having a value of \$500,000.

The Toba Centre is a child advocacy centre that provides a space for children and youth who have experienced abuse or witnessed violence. The new centre will coordinate with other service providers (police, child and family services, victim services) to ensure

the needs of children and their families are met when investigatory interviews are conducted with children.

The growth of the centre means that law enforcement, child protection, mental health, medical, and victim advocacy agencies involved will all be under one roof to help provide better support for children and their families.





#### **QUALICO DONATION HELPS**

# END-STAGE KIDNEY DISEASE PATIENTS ACCESS HOME DIALYSIS TRAINING

**EDMONTON, AB** – Qualico Northern Alberta Region has committed \$750,000 over three years to the University Hospital Foundation in support of the University of Alberta Hospital's Alberta Kidney Care – North program, which provides care to approximately 1,500 patients living with end-stage kidney disease. The first installment of the three-year donation was made in 2021.



In 2021, Alberta Kidney Care – North opened the West Edmonton Kidney Care clinic, an offsite dialysis centre, to provide a more comfortable space outside of the hospital setting. Qualico's donation is being used to purchase equipment to train patients in the clinic's second-floor training centre so they can successfully transition to home dialysis.

QUALICO

SEVEN HUNDRED AND FIFTY THOUSAND

\$750,000.00

At-home dialysis allows patients to dialyze more frequently in the comfort of their homes at more convenient times and frees up space in onsite dialysis programs that are seeing increased demand.

#### **PACESETTER HOMES TEXAS**

# CONNECTS WITH CONSTRUCTION STUDENTS AT UNIVERSITY JOB FAIRS

**Austin, TX** – Each semester, Pacesetter Homes Texas employees attend post-secondary job fairs at Texas A&M and Texas State universities to interact with graduating students interested in a construction career.

With the completion of a workplace internship requirement to graduate from these institutions, Pacesetter Homes provides internship opportunities for students, with the potential of them becoming full-time employees in the future.

For graduating students who are starting to see what the job market has to offer them, the internships allow them to learn the ropes and apply their education in real-life situations, as well as give them a potential opportunity to be hired after graduation.

When trying to attract new interns to the residential construction industry, two important



benefits Pacesetter Homes Texas highlights are the opportunity to work where you live instead of having to move where the work takes you, and the chance to build the American dream for others.









#### QUALICO CALGARY MATCHES DONATIONS FOR

### **BROWN BAGGING FOR CALGARY'S** KIDS' BACK TO SCHOOL FUNDRAISER

CALGARY, AB - Qualico Calgary, along with the Matt Rumpel Family Foundation, were matching donors for Brown Bagging for Calgary's Kids' (BB4CK) back to school fundraising and awareness campaign to ensure no kid goes hungry at school. The campaign ran from September 6 to 30 and Calgarians were invited to raise \$100,000, to be doubled by the matching donors.

Along with the monetary support, Qualico Calgary also assists the organization through volunteer work, with approximately 10 Qualico volunteers visiting the BB4CK kitchen to make lunches two to three times per year. Between the community kitchen and kitchen

takeover programs, it's estimated that BB4CK volunteers will make close to 9,500 lunches for the 2022/2023 school year.

The BB4CK program operates at more than 200 Calgary schools and provides children and youth with barrier-free, dignified access to lunch supports.





#### QUALICO AND LEDCOR PARTNERSHIP DONATES

## \$1 MILLION TO HELP SUPPORT THOSE EXPERIENCING HOMELESSNESS IN EDMONTON

EDMONTON, AB - A \$1-million donation provided by Station Lands, a partnership between Qualico and Ledcor, along with funds from other donors has helped Boyle Street Community Services (BSCS) achieve 75% of its fundraising goal for a new facility that will support those experiencing homelessness.

The new centre will allow BSCS to better serve the more than 12,000 people they assist annually. The \$28.5-million state-of-the-art centre will replace the organization's existing aging facility.

Named 'Okimaw Peyesew Kamik', which translates to King Thunderbird Centre, the centre will facilitate a better approach to supporting Edmontonians who are experiencing chronic homelessness and ensure

their basic needs are met. The new facility will also enable BSCS to address the root causes of chronic homelessness more proactively, while providing for the immediate needs of those who rely on the organization's support.











# HELPS SUPPORT KA NI KANICHIHK EXPANSION PROJECT

**WINNIPEG, MB** – Ka Ni Kanichihk is planning an expansion of its facility at 455 McDermot Ave. with the support of government and private donors, including a \$500,000 donation from Qualico.

Ka Ni Kanichihk opened in 2001 and offers Indigenous-designed and led programs and services. About 1,500 Indigenous Manitobans access programs through Ka Ni Kanichihk every year.

The planned \$8-million facility expansion will see Ka Ni Kanichihk grow to over 20,000 sq. ft. with

the capacity to provide access to programs for around 3,000 Indigenous Manitobans annually.

The new building will be home to unique public spaces for the community, including an expanded daycare; a dedicated cultural gathering space; wellness and healing spaces; a community kitchen; a resource hub for youth; training and education rooms; and a neighbourhood outdoor gathering place and butterfly garden.

Work on the expansion is expected to begin in early 2023.







## QUALICO CELEBRATES EARTH DAY BY COLLECTING ALMOST

# 300 CUBIC FEET OF E-WASTE FROM ACROSS THE COMPANY

To celebrate Earth Day at Qualico, the IT departments across all regions hosted an e-waste recycling day to collect any e-waste from employees to ensure it was properly recycled. E-waste can be extremely harmful, as over time it can leak toxic elements such as mercury and lead, which can be destructive to the environment, as well as wildlife and humans alike.

Qualico's IT department collects and recycles company-generated e-waste, but through the Earth Day e-waste initiative,

employees were invited to bring in their own household e-waste to be recycled.

The total volume of e-waste collected

Qualico-wide during the first-ever e-waste Earth Day initiative was approximately 290.5 cu. ft. Aside from common items, some relics that were photographed by IT team members who were onsite during the pick-up day included a folding transparency projector from 2000, many old computers and cell phones, and even a fax machine.



**E-WASTE** 

RECYCLING DAY
WITH QUALICO

Earth Day

Qualico's Acts of Kindness program operates year-round in our regions, encouraging employees to give back to our communities and the causes they care about. Qualico employees can submit an Acts of Kindness application for a charity or not-for-profit organization to receive a \$1,000 donation. With over seven years of kindness being advocated by Qualico employees, over \$375,000 has been donated to communities in which Qualico operates.



SINCE 2016, QUALICO'S **ACTS OF KINDNESS PROGRAM** HAS DONATED OVER

TO CHARITIES AND **NON-PROFITS IN OUR** COMMUNITIES



#### **DONATIONS PROVIDE TOYS FOR OVER 300 CHILDREN**

EDMONTON, AB - Qualico provided two Acts of Kindness donations to the Zebra Child Protection Centre—a \$1,000 donation as part of the regular Acts of Kindness program, as well as an additional \$7,000 donation from Qualico's 70th anniversary Acts of Kindness bonus fund.

The Centre advocates for and provides resources to children and youth who have suffered abuse. Qualico's donations were used to fund programs and resources like Hope's Toy Chest, providing toys for over 300 kids who visited the Centre.





#### **DONATION HELPS SPECIAL OLYMPICS CALGARY** ATHLETES ENJOY CROSS-**COUNTRY SKIING OUTING**

CALGARY, AB - Qualico presented a \$1,000 Acts of Kindness donation to Special Olympics Calgary, an organization that aims to use sport to enrich the lives of Albertans of all ages and abilities who have an intellectual disability. Through Special Olympics Calgary, individuals are given appropriate training, coaching, and access to competitions to realize their full athletic potential.

The Acts of Kindness donation was used to take Special Olympics Calgary cross-country skiing athletes for a much-needed skiing outing in Canmore.











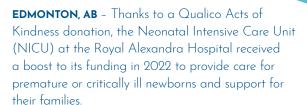


# DONATION ASSISTS WITH PURCHASE OF AQUATIC SEARCH AND RECOVERY EQUIPMENT

**WINNIPEG, MB** - Qualico's \$1,000 Acts of Kindness donation to HEART (Hutterian Emergency Aquatic Response Team) was used to help the non-profit aquatic rescue and recovery team purchase brand new, advanced aquatic equipment to further assist in their recoveries.

HEART, officially founded in April 2016, is a small team of skilled divers who recover families' loved ones from waterways around Manitoba, as well as in places as far west as BC, as far east as Ontario, and as far north as Nunavut.

#### DONATION HELPS THE ROYAL ALEXANDRA HOSPITAL CARE FOR VULNERABLE NEWBORNS



Qualico's donation was used towards acquiring a transcutaneous bilirubinometer to screen newborns for jaundice in a non-invasive way, as well as several state-of-the-art Nära bassinets to keep babies and their mothers close during a vulnerable time.





With each Acts of Kindness donation, Qualico communicates to the receiving charity or not-for-profit the name of the employee who was their advocate and a few details about the Acts of Kindness program. Having a personal connection of an employee advocate within Qualico often sparks a conversation and communication back from organizations who are excited and proud to share how the donation helped make a difference. These communications of gratitude allow Qualico to share Acts of Kindness In Action stories. These full-circle examples encourage employees to continue their participation in this highly successful employee-directed giving program.









At Qualico, in addition to financial contributions, we encourage our staff to get involved by donating our time and expertise through the Qualico Volunteer Day program.

Every employee at Qualico has the opportunity to take a full paid day to volunteer for a cause they care about through a company-planned event, a self-directed day to volunteer independently, or an organized event with a group of their coworkers.



#### **QUALICO EMPLOYEES DEDICATED OVER**



#### CIRCLE OF HOPE-AUSTIN, TX

In 2022, 11 Qualico US employees volunteered over 65 hours at the Circle of Hope Community Center, where they sorted food donations, loaded donations into cars, and helped with clean-up. Qualico's volunteers, along with others, were able to help serve over 350 families in need in just one day.

#### RIDE AROUND THE LAKE-KENORA, ON

Kevin Van and his daughter, along with seven others from Qualico, participated in Ride Around the Lake in support of affordable homeownership. The Qualico team contributed to the 350 km of riding, which raised a new record of \$422,000-enough to fund the construction of two new homes in Manitoba through Habitat for Humanity.







25 volunteers from Pacesetter Homes Austin spent a collective 75 hours collaborating and making blankets for children in need, alongside scarves and hygiene kits for the community.

#### **CLOVERDALE COMMUNITY** KITCHEN-SURREY, BC

Qualico BC organized several Volunteer Days at the Cloverdale Community Kitchen, totaling 114 hours, where staff baked desserts to support the organization's Mobile Meals program. This program delivers meals to at least 140 seniors every night who are unable to prepare meals for themselves.



QUALICO A YEAR IN REVIEW

#### LITTLE BITS THERAPEUTIC RIDING ASSOCIATION-EDMONTON, AB

The Pacesetter Homes Edmonton team spent a day caring for horses that provide support and therapeutic experiences for people with disabilities. The organization works to benefit up to 210 riders per year. Duties included grooming and leading the horses and assisting in mounting and spotting the riders.

## WHERE WE **OPERATE**

METRO VANCOUVER





QUALICO PROPERTIES

QUALICO<sup>®</sup> communities

**RANCHO** 

#### **EDMONTON**















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#### SASKATOON



#### **WINNIPEG**

















QUALICO communities

**RANCHO** 









#### **CALGARY**



*I***broad**√iew

AUGUSTA





QUALICO PROPERTIES

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STAR











#### **REGINA**

#### **AUSTIN, TEXAS**











#### **DALLAS-FORT WORTH, TEXAS**





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